



Southern AIR

NEWSLETTER OF THE SOUTHERN ASSOCIATION OF INSTITUTIONAL RESEARCH

AIR FORUM - Kansas City - May 3-6

The theme for the 1987 AIR Forum reflects a major role of institutional research. It has three main thrusts: the process of higher education, the role of management in higher education, and the relevance of information and technology. Presentations will focus on research, policy analysis, and planning as they relate to issues involving students, academic affairs, resource utilization, institutional management, and the functions of institutional research.

General Sessions

The General Session speakers are outstanding higher education professionals.

John Van Maanen, Professor of Organizational Studies at MIT's Sloan School of Management, will discuss how management strategies used in colleges and universities should be determined by the unique processes, structures, and outcomes of the particular type of organization.

Brunetta Wolfman, President of Roxbury Community College, and her husband Bert Wolfman, a higher education finance consultant, will debate various aspects of management-analytical vs. political-and the kinds of information needed in both situations.

Christine Bullen, Associate Director of MIT's Center for Information Systems Research, has spent the past ten years researching the way industries use hardware and software to make decisions, and the impact of information systems on business management. She will describe some of her research results that have implications for colleges and universities.

The Wolfmans and Christine Bullen will also participate in Symposia sessions in which those attending the Forum will have an opportunity to ask questions and discuss issues with the speakers.

Kansas City: A World Class City

Kansas City is an exciting world-class city. It sits proudly in the heartland of America and offers something for everyone. Carefully planned for beauty, it charms its visitors with more fountains than any

city except Rome and more boulevard miles than Paris. Kansas City is recognized as a major culinary center with an abundance of excellent restaurants of every ethnic origin. Kansas City also offers shopping and museums for art and history lovers. The Vista International Hotel is located in the midst of several theaters for the performing arts as well as different clubs featuring jazz entertainment. Kansas City is also home to a number of professional sports teams including the 1985 World Series champs, the Kansas City Royals. From sophisticated to casual, from exhilarating to relaxed, Kansas City is a city of surprises!

See you in Kansas City!!!

Gerald W. McLaughlin, Forum Chair

Melodie E. Christal, Associate Chair

Deborah J. Teeter, Chair Local Arrangement Committee

For further information contact:

The Association for Institutional Research
314 Stone Building
Florida State University
Tallahassee, Florida 32306
904-644-4470

1986-87 Nominating Committee

At the Kansas City Air Forum the Nominating Committee will begin the process of selecting a slate of SAIR officers for the election next fall. If you are interested in being nominated or if you would like to suggest someone, write me a note or call me at 919-683-6367. Thanks for your help.

Linda Pratt
SAIR Immediate Past President

Some Musings from TBCU:SIG

It may be impolitic of me to say so, but there was more than a moment or two during the push for a SAIR Conference at Pipestem that I thought Ed Smith et. al. must be daft if they thought that anyone other than the most committed would opt to attend a SAIR-SCUP Conference in an out-of-the-way, up-in-the-air rustic environment. So convinced was I that nobody had ever heard of Pipestem prior to Ed Smith's invention of the place that I was reluctant to mention where I was going. But when a colleague said that he had been there I brightened a little, and I brightened even more when one of my students insisted that I speak louder than a mumbled whisper as to where I was going, when she said: "oh, you'll like it there, because that's where I spent my honeymoon." Emboldened by these two favorable instances, I became less secretive of my intended odyssey and was rewarded with several more utterances like, "My husband and I take our children there all the time."

But even so, when the time came for me to go to the Triple A and get a Trip-Tik, I carried all of the Pipestem brochures Ed had sent as proof that the place I wanted to go did exist and that it was in the good ole U.S. of A. So naturally I was braced for "You wanna go where?" type of questions, but the clerk was very casual in her dealings with me. By now you would have thought that I'd have picked up on the hint that Pipestem was not a moonshot away, but was rather, only a mountain or two away. And I had, only now I began imagining that Chuck Beattie, Tony Williams and I would be lost for days in some hollow or other and be found only when we were emaciated corpses. How wrong I was, as not only did Chuck, Tony and I arrive safely, we were joined at this resort in the sky by a couple hundred other IR and SCUP types. And I'm glad now that I did go because Ed Smith in company with his LAC, left no stone unturned in providing for the intellectual, aesthetic, gastronomic, and libationary [to coin a word] tastes of all the conference-goers.

For a meeting that I initially dreaded going to in West Virginia, a state which is known to the natives as "Almost Heaven", Pipestem held a surprise for everyone. Frankly no one was particularly surprised that the fabled breath-taking moonshine of West Virginia was very much in evidence as a staple in the Hospitality Suite and as an appetizer or demitasse at the Barbecue Dinner; the surprise came when the gol durn stuff ate the enamel off of everyone's teeth! But seriously, the nicest surprise for all concerned was a couple of live births. Relative to the first and perhaps most viable of the new born babes or Special Interest Groups, it was amusing for me to

learn that the parenting mothers and fathers were completely up in the AIR and did not know at the time of the birthing whether to call the young fledgling SCAIR [South Carolina Association for Institutional Research] or SCAMP [South Carolina Association for Management and Planning]. But no matter as to what the new SIG will be ultimately called, TBCUers in South Carolina should attend its nurturance. Another fledgling SIG that was born while we were at Pipestem will be named MINORITY ENROLLMENT AND POST-SECONDARY EDUCATION. The principal mid-wives are Joe Marks and Gerry McLaughlin, but in that Gerry is going to have his hands full preparing for AIR Kansas City, my advice to those who have an interest in, concern for, and solutions to the manifold problems that are inherent in Minority Enrollment and Post-Secondary Education should write to Joseph L. Marks, Southern Regional Educational Board, Atlanta. And in that the mandate to improve minority enrollment cuts both ways, Joe Marks would be particularly pleased to learn of the programs TBCU have in incubation/implementation for increasing non-black enrollment on their respective campuses.

Between playing tennis in the stratospheric elevation of Pipestem and touring the place to learn of its origin and history, I managed to sandwich in a game of hop-scotching the Theme Panels and Roundtable Sessions. Joan Stark, one of three invited speakers, was her usual brilliant self, but perhaps the plenary session that was most basic and instructive to me was the WRAP-UP PANEL "Evaluating Institutional Research." Here a panel of sages like Mike Yost, Rich Howard, Jim Montgomery, Jim Nichols, and Tim Sanford in essence [1] decried the fact that IR personnel are not routinely used in the evaluation of institutional research programs; [2] stressed the importance of the "function" of institutional research, i.e., in that IR offices are not sufficiently manned to do every study needed and/or desirable, the "function" of IR may and should be done in other offices on campus; [3] attempted to get a feel for a set of guidelines for inclusion in a document that hopefully SACS will be persuaded to use in their periodic evaluation of institutional research programs and activities on the several campuses.

As one of the conveners of TBCU:SIG, we're in the process of planning yet another cracker-jack program, so reserve a portion of your Tuesday afternoon in Kansas City [5:00-6:30 PM] for TBCU. This year the program will be cast around Nellie T. Hardy, Coordinator of Institutional Planning, North Carolina

Department of Community Colleges. Supporting characters already lined up are Chuck Beattie and Tony Williams. I'm also hoping that Johnson Niba of NAFED and co-editor of INROADS will be accepting my invitation to be with us again. And because the Quik 'n E-Z portion of previous sessions has packed such a punch we are again going to ask those who will be making presentations at other sessions to bring along a few extra copies of your paper for distribution at TBCU:SIG. (I would especially like for veteran presenters like Karen Gentmen and Jackie Skubal to take notice of this request.) I would further like specifically to ask Annie R. Hayes (UDC) and Tom Matthews (Prairie View) to bring copies of their papers "The Early Retirement Controversy: Who Benefits?" and "Student Ratings of Faculty: Putting them to Work for Your Institution" for Quik 'n E-Z presentation and distribution.

I hope that this entry will not put a hex on Carol S. Hollins (John Tyler Community College) because the "BrainTrust" of TBCU is mighty pleased with her attendance and participation in AIR affairs—she even showed up at Pipestem—and so on the behalf of the "BrainTrust" I'd like to publicly invite her to run for SAIR or AIR Office...Heard via the grapevine that Marilyn E. Lee (Austin Community College) is being considered for some kind of big promotion...Music indigenous to a particular geographical area has always been a hallmark of AIR-related forums and conferences. So at Kansas City we shall fully expect to leave behind the omph, pah, pahs heard in Minneapolis and the twang of the Short Crick Flatpickers heard at Pipestem and to hear instead the more melodious groans and growls of the Blues.

Charlie Brown
Legend

Athletics and Institutional Research

The 5th Special Convention of the NCAA held on June 20-21, 1985 in New Orleans adopted significant new legislation related to the control and direction of intercollegiate athletics. Academic reporting guidelines for Division I athletics were passed and are now known as Bylaw 5-6-(e). This bylaw calls for a broad range of information involving entering recruited student-athletes, as well as the total new freshman class and transfers. The first reports to the NCAA from Chancellors/Presidents were submitted on October

1, 1986.

As a result of the first reports, numerous discussions and phone calls have taken place among institutional research professionals. Pipestem provided an opportunity to share many of these concerns. Many questions have been raised regarding the design of the cohort studies required by the Bylaw. A national survey is planned in an effort to respond to institutional research needs and suggestions.

A survey of NCAA Division I institutional research offices was mailed in January to gather information and opinions on the role of institutional research in compliance with the requirements of this Bylaw.

The survey is being conducted by Bruce Mallette (North Carolina State University) and Lois Torrence (University of Connecticut). You are encouraged to respond if you received the survey. The NCAA has made known its willingness to receive design revision recommendations on the Bylaw. With AIR in Kansas City, home of the NCAA, the opportunity to provide input and recommendations for revisions will be available.

The athletics academic issues involved in the NCAA are pertinent to NCAA Division II and III institutions, as well as NAIA institutions, and community colleges.

A list of Institutional Research professionals who are interested in this topic is being compiled. If you would like to be on this mailing list or wish further information, contact Bruce Mallette, North Carolina State University, Box 7002, Raleigh, NC 27695-7002, (919) 737-2776.

Thinking of Spring

While winter is here, it is a good time to think of spring which means thinking of Kansas City and the annual AIR Forum. The program planning is almost complete and soon many of you will be receiving the program book with its multitude of sessions. (If you are not an AIR member, write Jean Chulak at AIR, 314 Stone Building, FSU, Tallahassee, Florida 32306-3038.)

There will be over 120 different presentations ranging from the conceptual to the applied "This is what worked for us." Over 300 individuals will be contributing their insights to make this meeting one of the best ever.

Presentations are roughly balanced over seven tracks and every time slot has at least one presentation for each track. This insures that you will have the best opportunity to get the information that you want. From General Sessions (including a debate on

how to manage institutions of higher education] to table topics, workshops to papers, panels to practica, you will find interesting information.

In addition to the focus of the seven tracks and the general theme--Managing Education Better: Technology and Tomorrow--there will be a series of special interest programs on Institutional Effectiveness which is of particular interest to those who are under the umbrella of the new SACS criteria. Ted Marchese will lead the slate of those presenting information in this special issue area.

There will also be a Special Interest Group for SAIR and many of the states in the region along with SIGS on functional and institutional areas. There will be numerous opportunities to chat with colleagues in informal activities. The local arrangements Committee has put together some super activities. If you have been to an AIR forum you know why it is considered by many to be the premier national meeting in higher education. If you have not attended, make this one your first. There will be a newcomers orientation on Sunday and programs will be aimed at getting you with those of similar interests.

See you in KC May 3-6.

Gerry McLaughlin, 1987 AIR Forum Chair

S C U P - 2 2

Planning for Uncertainty

Washington, D.C. July 19-22, 1987

For further information contact: The Society for College and University Planning, 2026M School of Education Building, The University of Michigan, Ann Arbor, Michigan 48109-1259

North Carolina AIR

NCAIR will hold its 14th Annual Conference on April 22-24 at the Sheraton Hotel in historic New Bern, N.C. The theme for the conference is "Models for Institutional Research and Management: Miracles or Mayhem." Additional info can be requested from conference chair Robert Fry, UNC-Wilmington, at 919-395-3520.

NINTH EUROPEAN AIR FORUM

Twente University, Enschede, The Netherlands

August 23-26, 1987

The Changing Relationship Between Government and Higher Education: The Management Challenge

For further information contact: Ninth European Forum Organization Committee, Centre for Higher Education Policy Studies (CHEPS), P.O. Box 217, 7500 AE Enschede, The Netherlands

Mississippi AIR

The Mississippi AIR (MAIR) met in Columbus on October 21 as a SIG during the second day of the annual Mississippi Junior-Senior College Conference. Program topics included [1] IPEDS reporting forms and schedules, and [2] MAIR's future meeting times and places. MAIR will continue to meet as a SIG during the annual Junior-Senior College Conference, but will initiate another meeting during the early summer. A workshop format has been proposed for the summer meeting, with assessment of programs in light of the SACS criteria as a tentative topic. Harry Matthews, Assistant Director of Institutional Research at Mississippi State, was elected President for the 1986-87 term.

South Carolina AIR

While "SCAIR" is not official just yet, its inaugural meeting will be held on February 19, 1987 in Columbia, S.C. Paul Dressel will be the keynote speaker. Contact Caroline Denham [803-777-2814] for more information.

Candidates for AIR Office - 1987 Election

Vice President - Charles H. Belanger
Deborah J. Teeter

Secretary - Mary K. Kinnick
John A. Muffo

Associate Forum Chair - Edward L. Delaney
Richard D. Howard

Executive Committee
Member-at-Large (2) - A. Nancy Avakian
John A. Dunn, Jr.
Jean J. Endo
Marsha Kelman Moss

Nominating Committee (5) - Kathleen K. Bissonnette
John R. Calvert
Donald S. Doucette
Heather J. Haberaecker
Carol S. Hollins
G. Gregory Lozier
Nancy A. Neville
Linda K. Pratt
Stuart L. Rich
Timothy R. Sanford

AIR BITNET Directory
(as of December 1, 1986)

<u>User-ID</u>	<u>Node</u>	<u>Name</u>	<u>Organization</u>
IPUR000	TUFTS	Abdella, Tom	Tufts University
IPUR000	TUFTS	Adam, Audrey	Tufts University
AER00	UTEP	Aguirre, Elea	University of Texas-El Paso
SCHE11	VTVM1	Alessio, Jim	Va. State Council of Higher Educ.
CL855	UMVMA	Avakian, A. Nancy	University of Missouri-St. Louis
ANPANDY	UOGUELPH	Barnard, Andy	University of Guelph (Canada)
PQ623	CSUOHIO	Barnard, Mickey	Cleveland State University(Ohio)
IRENNI	LSUMVS	Baudin, Jerry	Louisiana State U - Baton Rouge
JI.RCB	ISUMVS	Bergmann, Robert C.	Iowa State University
VM432Q	WVNVM	Bissonnette, Kathy	West Virginia University
IRBLOOM	VTVM1	Bloom, Al	Virginia Tech
STEFANB	ORSTATE	Bloomfield, Stefan	Oregon State University
UNIPB	DKARHQL	Bonde, Poul	University of Aarhus (Denmark)
PPA0003	UABTUCC	Brewton, Debbie	Univ. of Alabama-Birmingham
ANPTOM	UOGUELPH	Brownrigg, Tom	University of Guelph (Canada)
BUTTS	WISCMACC	Butts, Steve	University of Wisconsin-Madison
TFIELD	UNMB	Cady, Richard	University of New Mexico
WOIRWBC	WMMVS	Chambers, Willa	College of William and Mary (VA)
DUHKQ15	DAL	Christie, Brian	Dalhousie University (Canada)
J GYE	GWUVM	Cohen, Margaret	George Washington University
COLEMAN	UCF2VM	Coleman, Dan	University of Central Florida
D1800Q2	UNIVSCVM	Colemand, Kay	University of South Carolina
PQ023	CSUOHIO	Cooperman, Martin	Cleveland State University(Ohio)
PB67748	UTKVML	Dargis, William	University of Tennessee-Knoxville
EDESROSI	YORKVML	DesRosiers, Edward	Council of Ontario Universities
APEPLAN	HUTRUUQ	Dijkman, Frank	Univ. of Utrecht(The Netherlands)
CLIFFD	UMASS	Donath, Cliff	Amherst College (Massachusetts)
DUBRAY	SASK	Dubray, Barrie L.	U. of Saskatchewan (Canada)
IPUR000	TUFTS	Dunn, John A. Jr.	Tufts University
ISTJPM	UBVMSA	Dutton, Jeff	SUNY-Buffalo
U44683	UICVM	Eakman, Tom	University of Illinois
MECKSTEI	BINGVAXC	Eckstein, Mark	SUNY-Binghamton
ZPRIAA	WYOCDC2	Edamatsu, Phyllis	University of Wyoming
U416Q4	UICVM	Elsass, James	University of Illinois-Chicago
EDU122	UKCC	Elton, Charles	University of Kentucky
ENGLAND	UTORONTO	England, Martin	University of Toronto (Canada)
LLAELGF	CSUGOLD	Feagler, Virginia	Colorado State University
WRF6U	VIRGINIA	Fendley, Bill	University of Virginia
CQ14Q	CSUOHIO	Ferreri, Fabian	Cleveland State University(Ohio)
PQ6Q9	CSUOHIO	Ford, P. Jeffrey	Cleveland State University(Ohio)
C22Q0E	UMVMA	Ford, Marge	U. of Missouri-Kansas City
. ISAA	WYOCDC1	Gardner, Don	University of Wyoming
BUD1Q1	UKCC	Gorton, Charles E.	University of Kentucky

<u>User-ID</u>	<u>Node</u>	<u>Name</u>	<u>Organization</u>
NIRSLWG RFGROSE	NCSUADM AMHERST	Gracie, Larry Grose, Bob	N.C. State University Amherst College (Massachusetts)
WARD PA70398 MIS	MCMaster UTKVM1 IDU11	Hedden, Mike Hemmeter, John T. Hunter, Larry O.	McMaster University (Canada) University of Tennessee-Knoxville University of Idaho
RICH ANPDEREK KGP2NAA	USU UOGUELPH CALSTATE	Jacobs, Richard Jamieson, Derek Jordan, Larry	Utah State University University of Guelph (Canada) California State U. - Los Angeles
SCHE16	VTVM1	Keating, Jean	Va. State Council of Higher Educ.
U11665 K144LW LEVY OIR AQAAA PQ61Q COFHE LOLI OZH	UICVM TAMVM1 YORKVM1 GUV ASUACAD CSUOHIO MITVMA UORVM PSUVM	Langston, Ira Lasell, Mel H. Levy, Sheldon Lewis, John Lindquist, Sarah Lindsey, Sue Litten, Larry Lolli, Tony Lozier, Greg	University of Illinois Texas A&M University York University (Canada) Georgetown University (D.C.) Arizona State University Cleveland State University (Ohio) Consort. for Financing Higher Ed. University of Rochester Pennsylvania State University
GOEDEBUU OFPA2 IRLWM ISPJMJ LOUMCCL PWEQ1QQ2 IRRLM IRGERRY U36652 IRMOORE IRMUFFO	HENTHT5 VTVM1 UKANVM ASUIC COLORADO NUACC UKANVM VTVM1 UICVM VTVM1 VTVM1	Maassen, Peter Mahan, Bea Mannering, Linda Matt, Joseph J. McClelland, Lou McCoy, Marilyn McKinney, Richard McLaughlin, Gerald Miller, Vernon Moore, Mary Ann Muffo, John	Twente U. of Tech. (Netherlands) Virginia Tech University of Kansas Arizona State University University of Colorado-Boulder Northwestern University (Illinois) University of Kansas Virginia Tech University of Illinois-Chicago Virginia Tech Virginia Tech
NAN7951 NEWSTED PA87298	RITVAXA UNCAMULT UTKVM1	Neville, Nancy Newsted, Peter Newman, Kevin	Rochester Institute of Technology University of Calgary (Canada) University of Tennessee-Knoxville
DUHVQ01	DAL	Oxley, John Howard	Dalhousie University (Canada)
OTTQE BPALMER U12639 KPENROD SCHE2Q JPORTER ISPJDP NUQ48212 AEQ1	UOTTAWA BRANDEIS UICVM CALSTATE VTVM1 UALVM ASUIC NDSUVM1 UTEP	Page-Valin, Louise Palmer, Barbara H. Pascarella, Ernest Penrod, James Platt, Phyllis Porter, John Porter, John Poulin, Russell Prater, Barbara	University of Ottawa (Canada) Brandeis U. (Massachusetts) University of Illinois-Chicago California State U.-Los Angeles Va. State Council of Higher Educ. University of Alabama Arizona State University North Dakota State Board of Hi Ed University of Texas-El Paso

<u>I</u> <u>r-ID</u>	<u>Node</u>	<u>Name</u>	<u>Organization</u>
AEQ2	UTEP	Rapisand, Louise	University of Texas-El Paso
RAY	USU	Rawlins, Ray	Utah State University
REICHARD	UNCG	Reichard, Don	U. of North Carolina-Greensboro
OIR	GUVM	Rich, Stuart	Georgetown University (D.C.)
YOOBH	CUNYVM	Riew, Hakjong A.	City University of New York
RRILEY	UA	Riley, Rod	University of Alabama
U42Q75	UICVM	Rugg, Steve	University of Illinois
USFORD	UNC	Sanford, Tim	U. of North Carolina-Chapel Hill
78324	UWACDC	Saunders, Laura	University of Washington
C63Q00Q3	UMVMA	Saupe, Joe	University of Missouri
IRJSS	UKANVM	Schott, John	University of Kansas
IRAQ001	UOFTQ1	Scott, Patsy	University of Toledo (Ohio)
19Q11	UCDASVM1	Sheehan, Bernie	University of Calgary (Canada)
IRPHIL	VTVM1	Sheldon, Phil	Virginia Tech
KGPZQ01	CALSTATE	Slovacek, Simeon	California State U.-Los Angeles
EDUJDS	VTVM1	Smart, John	Virginia Tech
SMITH_JD	COLORADO	Smith, John	University of Colorado-Boulder
DSNELL	UGA	Snell, Donald	University of Georgia
SNOWDONK	QUCDN	Snowdon, Ken	Queens University (Canada)
TAGAWA_K	COLORADO	Tagawa, Ken	University of Colorado-Boulder
IRDJT	UKANVM	Teeter, Deb	University of Kansas
IRMURQ00	TUFTS	Terkla, Dawn G.	Tufts University
E INI	UGA	Terenzini, Pat	University of Georgia
HA.CRT	STANFORD	Thomas, Chuck	Information Associates (Chicago)
K144LW	TAMVM1	Tinker, Bari	Texas A&M University
INREQ01	UNLVM	Todd, William H.	University of Nebraska - Lincoln
OIRADM4	UCONNVM	Torrence, Lois	University of Connecticut
TORRENCE	UCONNVM	Torrence, Lois	University of Connecticut
TRUMAN	WATDCS	Truman, Robert	University of Waterloo (Canada)
UPDEGROV	EDUCOM	Updegrove, Dan	EDUCOM
MVGRQ03	DAL	Uhl, Norm	Mount Saint Vincent U. (Canada)
IRWALK	NSNCC	Walker, Sandra	Louisiana State U.-Baton Rouge
PWEQ1Q02	NUACC	Wallhaus, Penny	Northwestern University(Illinois)
V2Q08A	TEMPLEV1	Walsh, Timothy	Temple University (Pennsylvania)
FNJSW	ALASKA	Wasileski, John	University of Alaska
IRWW	VTVM1	Winstead, Wayland	Virginia Tech
IAPARW	SER	Winter, Robert	Florida International University
IPURQ00	TUFTS	Wright, Susan	Tufts University
OIRADM4	UCONNVM	Wunschel, Frank	University of Connecticut
GDA477	UTA3Q81	Yancey, Bernard	University of Texas - Austin
JI.RCB	ISUMVS	Zwagerman, Lynn	Iowa State University

To join the directory or get further information about BITNET, please contact
 Jim Muffo at Virginia Tech (IRMUFFO@VTVM1) (telephone 703-961-6003) or Tim
 Sanford at the University of North Carolina at Chapel Hill (USFORD@UNC)
 (telephone 919-962-3071). Join the AIR electronic mail system today!

COMMENTS FROM THE PRESIDENT

We have all returned from Pipestem [well, almost all], the turkey has been cannibalized twice, our Presidents are screaming for second semester enrollment date, and the IRS is beginning to grow in importance as a three-letter word. I have even heard a sporadic mumbling about Kansas City.

Kay is already planning for New Orleans; Tony is working hard to summarize the Pipestem conference; Linda is chairing a by-law revision committee; and Ed and Gang is wondering what to do in 1987! Now that 1986 is old news, there is much to be done in the coming year.

During 1987, I hope we can accomplish the following:

1. Revise the By-Laws under Linda Pratt's leadership with particular emphasis on terms of officers [secretary and treasurer];
2. Update the membership list and general mailing list [Maryann Ruddock];
3. Complete and distribute Pipestem Proceedings [Tony Williams];
4. Review complete financial status of SAIR [special committee];
5. Choose recipient of "Best Paper Award" [special committee];
6. Develop best program ever for New Orleans under Kay Staub's capable leadership with input from our SCUP colleagues;
7. Continue working to develop guidelines for the "ideal" I.R. shop; and,
8. Strengthen and broaden the membership.

Your active interest and participation is vital for the continued success of SAIR. Write or call me if you have suggestions or wish to be involved in one of the above activities.

Steve W. Batson, Vice President for Planning & Institutional Advancement
Campus Box 180, West Virginia State College, Institute, WV 25112/Tele.(304-766-3021)

SAIR MEMBERSHIP APPLICATION

October 1986 to October 1987

Please mail the completed form and check to: SAIR

Ms. Marsha Moss/Institutional Studies/University of Texas-Austin/MAI 202/Austin, Texas 78712

Name _____ Position _____
Institution: _____ Telephone _____
Department _____ Regular _____ Student _____
_____ \$10.00 _____ \$5.00
City/State _____ Zip _____

NEWSLETTER

SOUTHERN ASSOCIATION FOR INSTITUTIONAL RESEARCH
c/o Maryann S. Ruddock
601 Colorado Street
Austin, Texas 78701

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