

SOUTHERN AIR



VOLUME 39, ISSUE 1

LETTER FROM THE PRESIDENT CARA MIA BRASWELL



I truly hope the New Year started off with money in your budgets, clean data at your disposal, data requests which do not come back more than twice, and co-workers who make you laugh. Coordinating an annual event of professional development for SAIR was such a privilege. Indeed this last conference (SAIR in Haunted Savannah) was so rewarding for me after 15 years of volunteering. Likewise the conference planning group worked hard with the SAIR Board to make this conference a success, for which I am very grateful.

It's exciting to put your own ideas (and friends) to work. I am so grateful for those friends and volunteers who made the annual conference in Savannah a success. There were 410 professional members, 49 sponsors, (and 9 reception guests) in attendance. **Pictures from the conference are now posted (via flickr.com) on the SAIR.org web site.**

Our theme of *Data Discussions and Actionable Solutions* (which can be "Brave Encounters") was designed to encourage presenters to discuss how data collection was used across campuses for improvement. Our keynote speaker, Scott Jaschik, editor of *Inside Higher Ed* was well versed in the field of Institutional Research and Assessment. His theme, "Are They Asking the Right Questions? Demands for Data for All the Right Reasons and All the Wrong



Reasons," addressed frustration about unused data and poorly targeted information. Institutional Research and Assessment professionals hopefully went back to their institutions with the idea of crafting the questions – not just passively handing over data. Several conference evaluators mentioned that Scott's remarks were a significant part of discussion throughout the sessions.

The Halloween Gala warranted a video but only photos are available. Spooky dance awards went to the ALAIR group for "Monster Mash" and GAIR for "Thriller". The impromptu group wearing witch costumes dancing to "Witchy Woman" deserved recognition as well. Costume win-



ners ranged from Paula Dean and her Butter (Kelly Birchfield and Jessica Carroll - AUM), Bob Morse from USNews (Nancy Floyd - NC State), Dracula and his wife (Michael Adkins - Scantron). But the competition was tough!

SAIR 2016 in Charlotte will also be an exciting conference to attend October 8-11. We are in great hands with Lisa Lord (Univ. of Louisiana at Lafayette) at the helm, Eric Atchison (Mississippi Institutions of Higher Learning) recruiting sponsors, and Jayne Perkins Brown (Georgia Southern) recruiting workshop presenters. I am extremely grateful to Lisa, Eric, and Jayne for braving the recent winter storm in Charlotte for conference planning. How fortunate that the three most important players in SAIR conference planning were able to find a flight into Charlotte. These three have strong backup from Allen Gale (Xavier Univ. Louisiana) as treasurer, Alice Simpkins (Paine College) coordinating newcomers and travel grants, Emily Saleh (Tech Colleges of Louisiana) coordinating awards, along with Sara Gravitt (Wake Forest) and myself (AUM) to advise.

As most of you know, SAIR is an affiliate of the Association for Institutional Research (AIR). If you are a member of SAIR, you can receive [eAIR](#), AIR's monthly electronic newsletter for cutting edge features and



timely topics covered in eAIR. I will be forwarding an email list of SAIR members to AIR so that you will begin to receive the eAIR at no cost. If you do not wish to receive eAIR, please let me know at

cara.braswell@aum.edu. AIR also offers an affiliated organization LinkedIn site. To join this site contact Lisa Gwaltney at 850-385-4155 x120. Remember you can also post a job to the [AIR Job Board](#). Posting conference events on the AIR [Events page](#) is also available.

When you begin to prepare papers to submit for the upcoming SAIR conference, remember the opportunity for AIR/SAIR members in *AIR Professional Files*. According to Sharron Ronco, Coordinating Editor, *Professional Files* differs from traditional academic journals in that it addresses fundamental aspects of institutional research work and is less focused on theory and theoretical perspectives. *Professional Files* is peer-reviewed and maintains high professional quality. There is also grant money for research available through AIR. These resources are available to you by being a member of an affiliate of AIR.

One of my goals as President is to increase publication resulting from our annual conference. Our group of past presidents have offered to help with this effort. We can begin by posting Best Paper Awards online. I would love to hear ideas from members and past presidents about how we can increase research contributions from SAIR members.

INSIDE THIS ISSUE:

Pre-Conference Workshops	2
Upcoming Dates	2
From the Past President	3
2015 Best Paper Award	3
From the Program Chair	4
Important Announcement	5
2015 Travel Grant Recipients	5
Thank you to our Sponsors	6-7
Snaps from the Costume Ball	8-9
SAIR 2015 Awards	10-11
2015 Financial Statements	12-14



Pre-Conference Workshops and Professional Development Opportunities
Jayne Perkins Brown, Member-at-Large

At the October 2015 SAIR Annual Conference in Savannah, GA, over **150 SAIR members** (240 participations) took advantage of **eighteen workshops** offered prior to the conference. A **huge thank you goes to Matthew Campbell, SAIR Member-at-Large**, who recruited, coordinated and supported these workshops with his leadership over

the past two years. Workshop offerings in Savannah focused on these topics: Data Analysis for Newcomers, Newcomer’s Workshop, Data Governance, SACSCOC Accreditation, Benchmarking, Student Learning Outcomes, Data Quality, Workforce Data, Effective Tables and Charts, Substantive Change Activities, Predictive Analytics, Peer Institutions Analysis, Qualitative Methods, Pivot Tables, Quality Enhancement Plans, Academic Pathways, Data Warehousing, Visualization and Analytics using SAS. This **wide range of topics** was taught by field experts, most of whom are our colleagues.

These SAIR workshops cannot happen without our presenters’ willingness to prepare and share their expertise. **AGAIN to each October 2015 Presenter, thank you for your planning, preparation, sharing and delivery of information!** Due to the availability of conference space at the Hyatt Savannah, we were able to host all eighteen workshops on site. This proved to be very helpful for participants and session leaders.



Workshop planning for our 2016 conference in Charlotte, North Carolina is underway. I hope that with your help and support we will provide sessions directly related to the challenges we face on our campuses, as well as to continue to offer sessions on MORE than excel, statistics and accreditation. **Please consider emailing me at jperkins@georgiasouthern.edu with your input, ideas, and suggestions, or to recommend a colleague as a session teacher.**



UPCOMING DATES TO REMEMBER



February 26	LAST DAY FOR AIR EARLY BIRD REGISTRATION
Feb 26-March 2	TAIR SAN ANTONIO, TX
March 7-8	SCAIR COLUMBIA, SC
March 14-16	NCAIR WILMINGTON, NC
March 31-April 1	MAIR GULFPORT, MS
April 8	OK-AIR TULSA, OK
April 14-15	ALAIR BIRMINGHAM, AL

From the Past President

Sara Gravitt

As we begin a new year, the SAIR Board has already transitioned into new roles. My three-year term of Vice-President/Program Chair, President and now Past President has seemed to go quite fast. Year two of the term concluded with my induction into the astute group of former SAIR Presidents who identify themselves as the Dinosaurs Club. I am quite honored and humbled to be among this group of SAIR members. The Dinosaurs also oversee the Committee on Mission and Goals, maintain contact with the SAIR Board of Directors, and meet during a group breakfast at the SAIR annual conference to discuss issues of the organization and the profession. During this final year of this term, I am responsible for compiling the ballot for SAIR Board elections that will begin in a couple of weeks. I am thrilled to have a very SAIR-experienced Nominating Committee working with me in this effort.

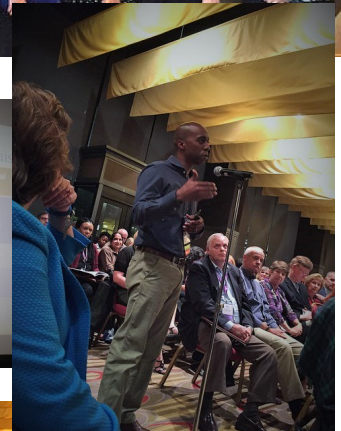


Over the next few months, feel free to reach out to these Nominating Committee members with any questions or interest you may have in serving on the SAIR Board: Bethany Bodo, Andy Clark, Ada Kwanbunbumpen, Tracie Sapp and Urban Wiggins. Although I had attended SAIR Conferences for several years, it wasn't until my initial involvement as a Nominating Committee member, SAIR Secretary and then VP/Program Chair election, that I really learned more about the organization as well as becoming well acquainted with many of you. Please consider taking advantage of the opportunity to serve SAIR in one of these areas. I will send a Call for Nominations in a couple of weeks and look forward to filling positions of two Member-at-Large (two-year term), Secretary (two-year term) and VP/Program Chair (three-year term) and a Nominating Committee (five members) to assist in the 2017 elections.

In addition to the ballot for election, I am working on determining the location of the 2019 SAIR Conference. I am happy to keep you informed on this process as it progresses. Should you have any questions about the upcoming election or 2019 conference location, don't hesitate to contact me at gravitsr@wfu.edu or my office at 336-758-5244. I hope you all have a Happy New Year!

SAIR 2015 Best Paper Award Member-at-Large, Emily Saleh

After the 2015 SAIR conference, members submitted presentation papers which were evaluated by a committee of reviewers. We are pleased to announce that the **SAIR 2015 Best Paper** has been awarded to **Dr. Bobbie Frye** of Central Piedmont Community College for her paper, "The Propensity to Complete College Level Math among Developmental Math Completers in North Carolina Community Colleges." Dr. Frye will have the opportunity to present the paper at the AIR Forum in May 2016. To defray travel-related costs to AIR, Bobbie will receive a total of \$1,000 (\$500 from SAIR and \$500 from AIR as part of the AIR Matching Travel Grants Program). In addition, a plaque recognizing the SAIR Best Paper Award will be presented to her at the SAIR Conference in Charlotte in October 2016.



SAVE THE DATE
SAIR 2016
October 8-11, 2016

I am excited to invite you to **Charlotte, North Carolina** for the 2016 SAIR Conference on **October 8-11**. [The Westin Charlotte](#), our conference hotel, is located in the center of Charlotte’s business, entertainment, and cultural district known as Uptown. This area is “the pulse of the city” with beautiful parks and green spaces, museums, Fortune 500 businesses, and sports and entertainment areas. Plan on arriving early to explore the “Queen City”!



The Planning Committee is working to provide SAIR members with an informative conference filled with many learning and networking opportunities. The Conference Planning meeting was scheduled in Charlotte in January to begin preparations for our October conference. Unfortunately, the meeting fell during the weekend of Winter Snow Storm Jonas. Due to the icy weather, many Board members were unable to travel to Charlotte. Jayne Perkins-Brown, Member-at-Large for Workshops and Eric Atchison, Member-at-Large for Sponsors,



braved the weather and we enjoyed a productive weekend of conference planning. We visited several potential Monday night special event venues. We also rode the [LYNX Light Rail](#), which has a stop at the Westin, to the [Epicentre](#) with three floors of dining and entertainment. Once the snow began to thaw, we were able to walk to explore some of Charlotte’s most visited attractions, which are steps away from the Westin.



The **call for proposals** will go out in April. I encourage you to submit a proposal for a paper, roundtable, or workshop. If you are interested in volunteering for the conference, please contact me at lisa@louisiana.edu. There are plenty of ways to get involved, including presenting, facilitating, and reviewing proposals.

I hope to see you in Charlotte in October!

Lisa Lord

2016 Program Chair



NEW THIS YEAR—ADDITIONAL TRAVEL GRANTS FOR SAIR MEMBERS TO ATTEND THE AIR FORUM!

We interrupt your usual call for applications for [SAIR Travel Grants](#) to inform you that this year there will be **AIR TRAVEL GRANTS** available to five lucky recipients. Because the AIR Forum is in the South this year—**New Orleans, LA May 31 to June 3, 2016**—SAIR is funding a one-time-only set of five \$500 travel grants to fund attendance at the AIR Forum for SAIR members. Watch the **SAIR listserv** for details on how to apply for these travel grants. And don't forget to take advantage of [early bird registration](#) for the AIR Forum by February 26!

IN THE MEANTIME, make your plans to apply for SAIR Travel Grants to help fund your attendance at [SAIR 2016](#) in Charlotte, NC. There are eight awards of \$300 available to attendees. Members attending their second conference are eligible to apply for the Bill Fendley Travel Grant, honoring a former President of SAIR. Graduate student members are eligible to apply for the Larry G. Jones Graduate Student Conference Travel Grant to support travel to present a paper at SAIR. Procedures and rules are detailed at <http://sair.org/awards/bill-fendley-travel-grant/>—please make plans today to apply! Contact Alice Simpkins, Member at Large at amssgr70@gmail.com with inquiries.



Congratulations to the 2015 SAIR Travel Grant Recipients:

Shama Yasmin Akhtar, University of Maryland Grad School

Todd Bottom, SOWELA Technical Community College

Christopher Broadhurst, University of New Orleans

Elizabeth Cooper, Methodist University

Melanie Fox, Radford University

Kathy Padgett, State University System of Florida

Xia Serena Yan, Huston-Tillotson College

And to the 2015 recipient of the Bill Fendley Travel Grant:

Elizabeth Riesser, Kentucky Community & Technical College System





Thank You!

2015 Sponsors and Exhibitors Report

Mitzy Johnson, Vendor Relations

A heartfelt “Thank You” goes to the following Sponsors and Exhibitors that contributed to the 2015 SAIR Conference. It has been a privilege for the last two years to have worked with such professionals who help our world of Institutional Research and Effectiveness be more effective and productive. Through their contributions, over \$114,000 was raised through vendor relations which truly makes our SAIR conferences excel!



PLATINUM Sponsors

- Digital Measures
- Scantron

GOLD Sponsors

- Blackboard Analytics
- Civitas Learning, Inc.
- Concord USA, Inc. (Xitracs)
- ETS
- Information Builders
- National Student Clearinghouse
- Nuventive
- SAS
- Strategic Planning Online
- Tableau
- Taskstream
- TK20
- US News Academic Insights





SILVER Sponsors

- ◇ Academic Management Systems
- ◇ Gradcast

EXHIBITORS

- * Gravic, Inc.
- * Higher Ed Profiles, Inc.
- * IASystem
- * NSSE
- * PACAT
- * RapidInsight
- * SERU Consortium
- * SmartEvals
- * SREB



Also, Special contributions were provided by HigherOne/Campus Labs, Insight Assessment, GAIR-PAQ (Costume Party), Institutional Research & Planning Committee of the Board of Regents, University of Georgia (Costume Party) and Times Higher Education World University Rankings.

Thank you from the SAIR Board to
Mitzy Johnson
Member at Large 2013-2015
Vendor Relations
Great job, "Magic" Mitzy!







Want to see more? Go to the [SAIR flickr page](#).



Congratulations to Marcos Velazques of Barry University

for his paper, "The Relationship between Institutional Characteristics and First-Year Retention Rates," which was selected as the 2014 SAIR Best Paper. Marcos received his award during the Breakfast Business Meeting at the SAIR 2015 conference in Savannah.



Congratulations to the 2015 Content Award Winners:

Best Institutional Research Website: First Place: [University of Tennessee](#); Second Place: [Georgia Institute of Technology](#); Third Place: [University of South Carolina](#)

Best Electronic Fact Book: First Place: [University of North Carolina Eshelman School of Pharmacy](#); Second Place: [Texas Tech University](#); Third Place: [University of Tennessee system](#).

Best Printed Fact Book: First Place: Georgia College; Second Place: University of West Georgia; Third Place: University of Georgia

Best Mini Fact Book: First Place: Florida State University; Second Place: Georgia Institute of Technology; Third Place: University of West Georgia



SAIR 2017: Fort Worth, TX
SAIR 2018: Norfolk, VA





Congratulations to **Unsung Hero Michael (Mike) Crow** of Savannah State University!



Congratulations to **Distinguished Member Mary Harrington** (retired) of the University of Mississippi!



Congratulations to **James Montgomery Outstanding Service Award winner Bernie Braun** of Louisiana State University!





SAIR Financial Statement 3rd Quarter - 2015

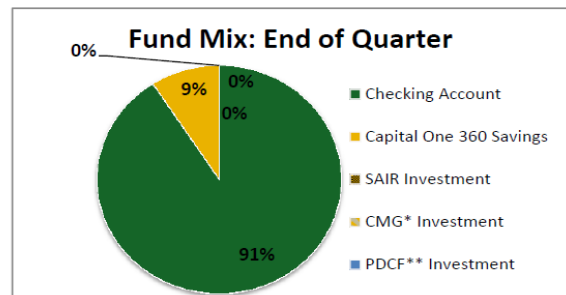
	Checking Account	Capital One 360 Savings	SAIR Investment	CMG* Investment	PDCF** Investment	Total
Assets as of July 1, 2015						
Checking Balance	\$ 84,419.66	\$ -	\$ -	\$ -	\$ -	\$ 84,419.66
Capital One 360 Savings Investment Balance	\$ -	\$ -	\$ 32,687.83	\$ 5,469.32	\$ 5,338.36	\$ 43,495.51
Total Start of Period Assets	\$ 84,419.66	\$ -	\$ 32,687.83	\$ 5,469.32	\$ 5,338.36	\$ 127,915.17
Income - through 9/30/2015						
2014-15 SAIR Memberships	\$ 216.47	\$ -	\$ -	\$ -	\$ -	\$ 216.47
2015 Conference: Registrations	\$ 102,257.50	\$ -	\$ -	\$ -	\$ -	\$ 102,257.50
2015 Conference: Sponsors	\$ 46,800.00	\$ -	\$ -	\$ -	\$ -	\$ 46,800.00
2015-16 AIR Matching Travel Grant	\$ 500.00	\$ -	\$ -	\$ -	\$ -	\$ 500.00
2015-16 SAIR Memberships	\$ 153.40	\$ -	\$ -	\$ -	\$ -	\$ 153.40
Donations	\$ 265.00	\$ -	\$ -	\$ -	\$ -	\$ 265.00
Transfer from WF Checking	\$ -	\$ 25,000.00	\$ -	\$ -	\$ -	\$ 25,000.00
Transfer from WF Investments	\$ 43,495.86	\$ -	\$ -	\$ -	\$ -	\$ 43,495.86
Checking Interest	\$ 3.65	\$ -	\$ -	\$ -	\$ -	\$ 3.65
CapitalOne360 Verify	\$ 0.17	\$ -	\$ -	\$ -	\$ -	\$ 0.17
CapitalOne360 Interest	\$ -	\$ 27.83	\$ -	\$ -	\$ -	\$ 27.83
Investment Interest	\$ -	\$ -	\$ 0.27	\$ 0.04	\$ 0.04	\$ 0.35
Total Income	\$ 193,692.05	\$ 25,027.83	\$ 0.27	\$ 0.04	\$ 0.04	\$ 218,720.23
Expenditures - through 9/30/2015						
2015 Conference: Refunds	\$ 430.00	\$ -	\$ -	\$ -	\$ -	\$ 430.00
2015 Conference: Registration Materials	\$ 197.14	\$ -	\$ -	\$ -	\$ -	\$ 197.14
Elavon Merchant Account Fees	\$ 2,713.73	\$ -	\$ -	\$ -	\$ -	\$ 2,713.73
PayPal Merchant Account Fees	\$ 9.87	\$ -	\$ -	\$ -	\$ -	\$ 9.87
Shipping	\$ 16.35	\$ -	\$ -	\$ -	\$ -	\$ 16.35
Tax Preparation: 2014	\$ 765.00	\$ -	\$ -	\$ -	\$ -	\$ 765.00
Transfer to WF Checking	\$ -	\$ -	\$ 32,688.10	\$ 5,469.36	\$ 5,338.40	\$ 43,495.86
Transfer to CapitalOne360 Savings	\$ 25,000.00	\$ -	\$ -	\$ -	\$ -	\$ 25,000.00
Treasurer Support	\$ 22.73	\$ -	\$ -	\$ -	\$ -	\$ 22.73
Website Hosting	\$ 149.75	\$ -	\$ -	\$ -	\$ -	\$ 149.75
Total Expenditures	\$ 29,304.57	\$ -	\$ 32,688.10	\$ 5,469.36	\$ 5,338.40	\$ 72,800.43
Total Net Income During Period	\$ 164,387.48	\$ 25,027.83	\$ -	\$ -	\$ -	\$ 189,415.31
Assets as of September 30, 2015						
Checking Balance	\$ 248,807.14	\$ -	\$ -	\$ -	\$ -	\$ 248,807.14
Investment Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Savings Balance	\$ -	\$ 25,027.83	\$ -	\$ -	\$ -	\$ 25,027.83
Total End of Period Assets	\$ 248,807.14	\$ 25,027.83	\$ -	\$ -	\$ -	\$ 273,834.97

* CMG: Committee on Mission and Goals

**PDCF: Professional Development Contingency Fund

Paige Borden, SAIR Treasurer
October 2015

August-September 2015 - Closed Wells Fargo Advisors Investment (-\$43,495.86)
October 2, 2015 - Opened Vanguard Mutual Fund Investment (\$50,000)





SAIR Financial Statement 4th Quarter - 2015

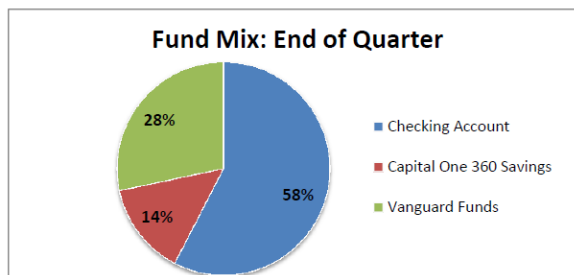
Assets as of October 1, 2015	Checking Account	Capital One 360 Savings	Vanguard Funds	SAIR Investment	CMG* Investment	PDCF** Investment	Total
Checking Balance	\$ 248,807.14	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 248,807.14
Capital One 360 Savings	\$ -	\$ 25,027.83	\$ -	\$ -	\$ -	\$ -	\$ -
Vanguard Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Investment Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total Start of Period Assets	\$ 248,807.14	\$ 25,027.83	\$ -	\$ -	\$ -	\$ -	\$ 248,807.14
Income - through 12/31/2015							
2015 Conference: Petty Cash	\$ 100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100.00
2015 Conference: Promotions (T-Shirt Sales)	\$ 1,364.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,364.00
2015 Conference: Registrations	\$ 16,315.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16,315.00
2015 Conference: Sponsors	\$ 9,640.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 9,640.00
2015-16 SAIR Memberships	\$ 125.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 125.00
Transfer from WF Checking	\$ -	\$ -	\$ 50,000.00	\$ -	\$ -	\$ -	\$ 50,000.00
Checking Interest	\$ 2.75	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2.75
CapitalOne360 Interest	\$ -	\$ 62.61	\$ -	\$ -	\$ -	\$ -	\$ 62.61
Vanguard Gains	\$ -	\$ -	\$ 411.79	\$ -	\$ -	\$ -	\$ 411.79
Total Income	\$ 27,546.75	\$ 62.61	\$ 50,411.79	\$ -	\$ -	\$ -	\$ 78,021.15
Expenditures - through 12/31/2015							
2015 Conference: Exhibits	\$ 1,578.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,578.00
2015 Conference: Hotel	\$ 110,744.45	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 110,744.45
2015 Conference: Petty Cash	\$ 100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100.00
2015 Conference: Printing	\$ 2,032.42	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,032.42
2015 Conference: Program Labor	\$ 550.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 550.00
2015 Conference: Promotions	\$ 1,250.27	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,250.27
2015 Conference: Promotions (T-Shirts)	\$ 1,270.72	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,270.72
2015 Conference: Refunds	\$ 572.50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 572.50
2015 Conference: Registration Materials	\$ 75.86	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75.86
2015 Conference: Special Event	\$ 571.16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 571.16
2015 Conference: Travel Grant	\$ 2,100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,100.00
2015 Conference: Workshops	\$ 48.38	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 48.38
2015-16 SAIR Memberships: Refund	\$ 75.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75.00
2016 Liability Insurance Premium	\$ 1,100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,100.00
Elavon Merchant Account Fees	\$ 1,791.40	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,791.40
PayPal Merchant Account Fees	\$ 12.82	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12.82
Transfer to Vanguard Funds	\$ 50,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000.00
Total Expenditures	\$ 173,872.98	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 173,872.98
Total Net Income During Period	\$ (146,326.23)	\$ 62.61	\$ 50,411.79	\$ -	\$ -	\$ -	\$ (95,851.83)
Assets as of December 31, 2015							
Checking Balance	\$ 102,480.91	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 102,480.91
Investment Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Savings Balance	\$ -	\$ 25,090.44	\$ 50,411.79	\$ -	\$ -	\$ -	\$ 75,502.23
Vanguard Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total End of Period Assets	\$ 102,480.91	\$ 25,090.44	\$ 50,411.79	\$ -	\$ -	\$ -	\$ 177,983.14

* CMG: Committee on Mission and Goals

**PDCF: Professional Development Contingency Fund

Paige Borden, SAIR Treasurer
January 2016

October 2, 2015 - Opened Vanguard Mutual Fund Investment (\$50,000)





**SAIR Financial Statement
Calendar Year 2015**

	Checking Account	Capital One 360 Savings	Vanguard Funds	SAIR Investment	CMG* Investment	PDCF** Investment	Total
Assets as of January 1, 2015							
Checking Balance	\$ 84,054.26	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 84,054.26
Capital One 360 Savings	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Vanguard Funds	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
WF Investment Balance	\$ -	\$ -	\$ -	\$ 32,686.21	\$ 5,469.05	\$ 5,338.09	\$ 43,493.35
Total Start of Period Assets	\$ 84,054.26	\$ -	\$ -	\$ 32,686.21	\$ 5,469.05	\$ 5,338.09	\$ 127,547.61
Income - through 12/31/2015							
2014 Conference: Registrations	\$ 190.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 190.00
2014-15 SAIR Memberships	\$ 1,716.47	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,716.47
2015 AIR Matching Travel Grant	\$ 500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00
2015 Conference: Petty Cash	\$ 100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100.00
2015 Conference: Promotions (Tshirts)	\$ 1,364.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,364.00
2015 Conference: Registrations	\$ 122,282.50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 122,282.50
2015 Conference: Sponsors	\$ 62,440.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 62,440.00
2015-16 AIR Matching Travel Grant	\$ 500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500.00
2015-16 SAIR Memberships	\$ 278.40	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 278.40
CapitalOne360 Account Verify	\$ 0.17	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.17
Donations	\$ 265.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 265.00
PayPal Account Verify	\$ 0.10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.10
Transfer from WF Checking	\$ -	\$ 25,000.00	\$ 50,000.00	\$ -	\$ -	\$ -	\$ 75,000.00
Transfer from WF Investments	\$ 43,495.86	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,495.86
Checking Interest	\$ 10.03	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 10.03
CapitalOne360 Interest	\$ -	\$ 90.44	\$ -	\$ -	\$ -	\$ -	\$ 90.44
WF Investment Interest	\$ -	\$ -	\$ -	\$ 1.89	\$ 0.31	\$ 0.31	\$ 2.51
Vanguard Gains	\$ -	\$ -	\$ 411.79	\$ -	\$ -	\$ -	\$ 411.79
Total Income	\$ 233,142.53	\$ 25,090.44	\$ 50,411.79	\$ 1.89	\$ 0.31	\$ 0.31	\$ 308,647.27
Expenditures - through 12/31/2015							
2014 Conference: Best Paper Grant	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00
2014 Conference: Invited Speaker	\$ 144.08	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 144.08
2014 Conference: Printing	\$ 2,158.96	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,158.96
2015 Conference: Cvent Renewal	\$ 2,475.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,475.00
2015 Conference: Exhibits	\$ 3,062.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,062.00
2015 Conference: Hotel	\$ 110,744.45	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 110,744.45
2015 Conference: Petty Cash	\$ 100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 100.00
2015 Conference: Planning & Board Mtg	\$ 3,659.59	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,659.59
2015 Conference: Printing	\$ 2,032.42	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,032.42
2015 Conference: Program Labor	\$ 550.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 550.00
2015 Conference: Promotions	\$ 1,250.27	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,250.27
2015 Conference: Promotions (Tshirts)	\$ 1,270.72	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,270.72
2015 Conference: Refunds	\$ 1,002.50	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,002.50
2015 Conference: Registration Materials	\$ 273.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 273.00
2015 Conference: Special Event	\$ 571.16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 571.16
2015 Conference: Travel Grant	\$ 2,100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 2,100.00
2015 Conference: Workshops	\$ 48.38	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 48.38
2015 Corporation Filing Fee	\$ 61.25	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 61.25
2015-16 Memberships: Refunds	\$ 75.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 75.00
2016 Liability Insurance Premium	\$ 1,100.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,100.00
Bank Charges	\$ 31.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 31.00
Elavon Merchant Account Fees	\$ 4,507.15	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 4,507.15
PayPal Merchant Account Fees	\$ 34.02	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 34.02
PayPal Account Verify	\$ 0.10	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 0.10
SAIR Website	\$ 660.75	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 660.75
Shipping	\$ 16.35	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 16.35
Tax Preparation: 2014	\$ 765.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 765.00
Transfer to WF Checking	\$ -	\$ -	\$ -	\$ 32,688.10	\$ 5,469.36	\$ 5,338.40	\$ 43,495.86
Transfer to CapitalOne360 Savings	\$ 25,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 25,000.00
Transfer to Vanguard Funds	\$ 50,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 50,000.00
Treasurer Support	\$ 22.73	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 22.73
Total Expenditures	\$ 214,715.88	\$ -	\$ -	\$ 32,688.10	\$ 5,469.36	\$ 5,338.40	\$ 258,211.74
Total Net Income During Period	\$ 18,426.65	\$ 25,090.44	\$ 50,411.79	\$ -	\$ -	\$ -	\$ 93,928.88
Assets as of December 31, 2015							
Checking Balance	\$ 102,480.91	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 102,480.91
CapitalOne 360 Savings Balance	\$ -	\$ 25,090.44	\$ -	\$ -	\$ -	\$ -	\$ 25,090.44
Vanguard Funds Balance	\$ -	\$ -	\$ 50,411.79	\$ -	\$ -	\$ -	\$ 50,411.79
WF Investment Balance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Total End of Period Assets	\$ 102,480.91	\$ 25,090.44	\$ 50,411.79	\$ -	\$ -	\$ -	\$ 177,983.14

* CMG: Committee on Mission and Goals
**PDCF: Professional Development Contingency Fund

Paige Borden, SAIR Treasurer
January 2016

July 23, 2015 - Opened Capital One 360 Savings Account
August-September 2015 - Closed Wells Fargo Advisors Investment (-\$43,495.86)
October 2, 2015 - Opened Vanguard Mutual Fund Investment (\$50,000)

